DEVOTEAM GROUP

SUMMARY OF FULL YEAR CONSOLIDATED ACCOUNTS

December 31st 2013



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS (in thousands of euros)	As at 31 December 2013	As at 31 December 2012	
Goodwill	72 772	79 984	
Other intangible assets	3 496	4 266	
Tangible assets	9 268	12 152	
Financial assets	2 198	2 533	
Investments in associates	1 540	1 009	
Deferred tax assets	8 114	9 437	
Other non-current assets	281	1 316	
TOTAL NON-CURRENT ASSETS	97 669	110 698	
Trade receivables	112 847	153 627	
Other receivables	14 386	15 789	
Tax receivables	7 086	5 153	
Other current financial assets (*)	2 939	629	
Cash and cash equivalents	77 236	32 866	
TOTAL CURRENT ASSETS	214 494	208 064	
Non current assets held for sale	10 547	18 962	
TOTAL ASSETS	322 710	337 724	

(*) Other current financial assets included capitalisation contracts and medium term deposits

SHAREHOLDERS' FUNDS & LIABILITIES (in thousands of euros)	As at 31 December 2013	As at 31 December 2012	
Share capital	1 464	1 528	
Share premium	5 454	9 441	
Consolidated reserves	129 443	133 584	
Treasury shares	(14 355)	(14 501)	
Translation reserves	(963)	556	
Profit for the year	5 382	(2 782)	
Amounts related to non current assets held for sale, directly booked in equity	-	(178)	
TOTAL EQUITY ATTRIB. TO EQUITY HOLDERS OF PARENT COMPANY	126 426	127 648	
Non-controlling interests	89	238	
TOTAL EQUITY	126 514	127 885	
Loans and borrowings	4 296	5 703	
Provisions	4 759	5 671	
Deferred tax liabilities	75	81	
Other liabilities	107	1 179	
TOTAL NON-CURRENT LIABILITIES	9 237	12 634	
Loans, borrowings and bank overdraft	36 880	25 812	
Provisions	4 751	3 870	
Trade payables	38 974	44 430	
Tax and social security liabilities	66 606	76 082	
Income tax payable	1 527	1 409	
Other liabilities	28 569	28 985	
TOTAL CURRENT LIABILITIES	177 306	180 587	
Non current liabilities held for sale	9 653	16 618	
TOTAL LIABILITIES	196 196	209 839	
TOTAL EQUITY & LIABILITIES	322 710	337 724	

CONSOLIDATED INCOME STATEMENT

(in thousands of euros, except per share amounts)	As at 31 December 2013	As at 31 December 2012		
NET SALES	453 493	515 070		
Other income	-	-		
CURRENT OPERATING INCOME	453 493	515 070		
Purchase of merchandise	(12 579)	(24 731)		
Other purchase and external charges	(140 743)	(147 909)		
Taxes	(3 619)	(4 848)		
Payroll expenses	(273 074)	(312 230)		
Fixed assets depreciation	(5 402)	(5 950)		
Increase in provision from current assets	(531)	(439)		
Other expenses	(552)	(680)		
CURRENT OPERATING EXPENSES	(436 500)	(496 785)		
OPERATING MARGIN	16 992	18 284		
Cost of stock options	(53)	(95)		
Amortization of customer relationships resulting from acquisitions	(275)	(312 230)		
CURRENT OPERATING PROFIT	16 664	17 851		
Other operating income	12 697	1 371		
Other operating expenses	(16 230)	(18 188)		
OPERATING PROFIT	13 131	1 034		
Financial income	342	1 395		
Financial expenses	(2 022)	(2 857)		
FINANCIAL RESULT	(1 679)	(1 462)		
Share of profit of associates	419	152		
PROFIT BEFORE INCOME TAX	11 871	(276)		
Income tax expense	(6 398)	(3 341)		
PROFIT FOR THE YEAR	5 472	(3 618)		
Attributable to :	-	-		
Equity holders of the parent company	5 382	(2 783)		
Non-controlling interests	91	(835)		
Basic earnings per share (euro)	0,59	-0,29		
Diluted earnings per share (euro)	0,59	-0,29		

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(in thousands of euros)	As at 31 December 2013	As at 31 December 2012		
Profit for the year	5 472	(3 618)		
Defined benefit plan actuarial gains (losses)	544	(482)		
Deferred taxes on defined benefit plan actuarial gains (losses)	(241)	166		
Items that will never be reclassified to profit or loss	303	(316)		
Foreign currency translation differences	(1 757)	533		
Effective portion of changes in fair value of cash flow hedges	-	239		
Deferred taxes on changes in fair value of cash flow hedges	-	(82)		
Items that are or may be reclassified subsequently to profit or loss	(1 757)	690		
Other comprehensive income (loss) for the year, net of income tax	(1 454)	373		
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	4 019	(3 244)		
Attributable to:				
Equity holders of the parent company	3 992	(2 301)		
Non-controlling interests	27	(943)		

CONSOLIDATED STATEMENT OF CASH FLOWS

(in thousands of euros)	As at 31 December 2013	As at 31 December 2012		
Profit for the year	5 472	(3 618)		
Adjustments for :	-	-		
Share of profit of associates	(419)	(152)		
Income tax expense	6 398	3 341		
Amortisation and provision	12 390	7 666		
Other transactions without impact on cash and cash equivalents	(1 550)	(1 232)		
Assets hold	(12 414)	239		
Net interests income	753	1 091		
Change in net working capital	16 618	1 319		
Interest paid	(955)	(1 477)		
Income tax paid	(4 714)	(4 512)		
Net cash from operating activities	21 580	2 665		
Purchase of fixed assets	(1 708)	(2 581)		
Purchase of financial assets	(2 813)	(1 553)		
Proceed from sale of fixed assets	103	205		
Dividends received	(0)	235		
Proceed from sale of financial assets	937	13 452		
Proceed of subsidiaries, net of cash divested	18 685	-		
Acquisition of subsidiaries, net of cash acquired	(433)	(806)		
Net cash from investing activities	14 773	8 951		
Proceeds from issue of share capital	11	158		
Repayments of borrowings	(2 553)	(21 184)		
Acquisition of non-controlling interests	-	-		
Proceeds from borrowings	8 136	17 090		
Dividends paid	(1 004)	(5 231)		
Transactions on own shares	(3 915)	(3 159)		
Net cash from financing activities	675	(12 326)		
Net change in cash and cash equivalents	37 028	(711)		
Net cash and cash equivalents at year start	26 398	27 996		
Effect of non current assets held for sale	4 781	(1 098)		
Effect of exchange rate fluctuation on cash held	(636)	211		
Net cash and cash equivalents at year end	67 571	26 398		
Reconciliation with cash and cash equivalents in the balance sheet				
Bank overdrafts	9 664	6 468		
Cash and cash equivalents in the balance sheet	77 236	32 866		
Credit Revolving included in current loans and borrowings	25 000	17 000		
Cash management tools included in other current financial assets	317	265		
Net cash at year end	42 889	9 663		

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(in thousands of euros, except number of shares amounts)	Number of shares	Share capital	Share premium	Treasury shares	Hedging reserve	Consolidated reserves	Translation reserves	Total Equity - Equity holders of the company	Non- Controlling interests	Total Equity
Balance at 1 January 2012	10 535 873	1 596	13 423	(15 551)	(221)	136 146	29	135 421	1 655	137 077
Profit for the year	-	-	-	-	-	(2 782)	-	(2 782)	(835)	(3 617)
Foreign currency translation differences	-	-	-	-	-	-	640	640	(108)	533
Defined benefit plan actuarial gains (losses), net of taxes	-	-	-	-	-	(316)	-	(316)	-	(316)
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	157	-	-	157	-	157
Total other comprehensive income	-	-	-	-	157	(316)	640	481	(108)	373
Total comprehensive income for the year (1)	-	-	-	-	157	(3 098)	640	(2 301)	(943)	(3 244)
Dividends to equity holders for the profits of 2010	-	-	-	-	-	(4 747)	-	(4 747)	(485)	(5 231)
Share-based payment transactions	-	-	-	-	-	95	-	95	-	95
Adjustments on own shares	-	-	-	(3 159)	-	2 010	-	(1 149)	-	(1 149)
Capital increase after exercise of stock options	20	-	1	-	-	-	-	1	-	1
Acquisition of non-controlling interests	-	-	-	-	-	-	-	-	-	-
Other movements (2)	(454 538)	(68)	(3 983)	4 209	-	281	(113)	326	10	336
Balance at 31 December 2012	10 081 355	1 528	9 441	(14 501)	(64)	130 687	556	127 647	238	127 885
Including transactions with owners recorded directly in equity								(5 473)		
(1) Details provided in the statement of comprehensive income										
(2) Mainly corresponds to cancellation of own shares										
Balance at 1 January 2013	10 081 355	1 528	9 441	(14 501)	(64)	130 687	556	127 647	238	127 885
Profit for the year	-	-	-	-	-	5 382	-	5 382	91	5 473
Foreign currency translation differences	-	-	-	-	-	-	(1 696)	(1 696)	(61)	(1 757)
Defined benefit plan actuarial gains (losses), net of taxes	-	-	-	-	-	306	-	306	(3)	303
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	-	-	-	-	-
Total other comprehensive income	-	-	-	-	-	306	(1 696)	(1 390)	(64)	(1 454)
Total comprehensive income for the year (1)	-	-	-	-	-	5 688	(1 696)	3 992	27	4 019
Dividends to equity holders for the profits of 2011	-	-	-	-	-	(921)	-	(921)	(323)	(1 244)
Share-based payment transactions	-	-	-	-	-	53	-	53	-	53
Adjustments on own shares	-	-	-	(3 915)	-	-	-	(3 915)	-	(3 915)
Capital increase after exercise of stock options	800	0	10	-	-	-	-	11	-	11
Acquisition of non-controlling interests	-	-	-	-	-	-	-	-	-	-
Other movements (2)	(426 395)	(64)	(3 997)	4 062	64	(681)	177	(439)	145	(294)
Balance at 31 December 2013	9 655 760	1 464	5 454	(14 354)	(0)	134 826	(963)	126 427	88	126 515
Including transactions with owners recorded directly in equity								(5 212)		

⁽¹⁾ Details provided in the statement of comprehensive income

⁽²⁾ Mainly corresponds to cancellation of own shares