

Devoteam accelerates its Microsoft Cloud activities with two new acquisitions to start off the year and high ambitions across EMEA.

Paris, January 12, 2022 - Devoteam, a leading EMEA consulting firm starts the year on a high note with the acquisition of two unique Microsoft Cloud pure players; ALFUN in France and NECSIA in Spain. Following CLOUDEON acquisition of Microsoft Cloud.

With the acquisition of the two fast growing companies, Devoteam M Cloud, is widely accelerating not only with specific and targeted acquisitions but also with a strong organic growth over 30% and a recruitment of 500 experts in 2022.

With additional 142 and 78 experts coming from Necsia and Alfun respectively, Devoteam reaches a significant number of talent : **+ 1000 Microsoft experts, 1700 certifications and 5 advanced Specialisation.** It will boost its Microsoft Cloud capabilities to help their clients accelerate their digital transformations. Alfun reinforces Devoteam competencies on managed services and Necsia on Microsoft cloud solutions and presence in Catalonia.

To deepen its position on the French market, Devoteam acquired **Alfun**, a French specialist in Microsoft Cloud solutions, providing a broad range of services including Cloud migration, modern workplace, infrastructure and managed services. Alfun is one of the happy few **Azure Expert MSP** that enhances its client's digital transformation with a tailor-made and continuous Cloud support.

Founded in 2012, Alfun specialises in supporting SMEs and mid-cap companies. The company was built around the Microsoft ecosystem and its expertise in integrating Azure, Microsoft 365 and Power BI solutions.

In the southern part of Europe, Devoteam purchased **Necsia**, a Spanish consulting firm specialising in Microsoft solutions. As a **Microsoft Gold Partner**, Necsia delivers services covering modern workplace, business apps and Azure solutions. With more than 15 years of experience, Necsia helps and guides their clients throughout the best digital transformation journey thanks to a 360 ° approach. Their expertise on M365 Managed Services will also reinforce Devoteam positioning and extend the geographical coverage in Spain.

"The highly skilled professional teams of Alfun and Necsia will further augment our capability to deliver premium Microsoft services throughout EMEA. They will naturally integrate into Devoteam M Cloud, bringing valuable assets, expert skills

and new customer segments." **Sebastien Chevrel, Group Managing Director, Devoteam.**

"We have chosen today to join forces with Devoteam and more specifically to integrate their M Cloud team because we are convinced that this alliance will mark a major turning point for the growth of our activities and will enable us to become the French and European leader in Microsoft Cloud solutions. The combination of our teams and resources as well as our domain expertise will provide the necessary scale and exceptional capacity to deliver innovative solutions and services.

This union also represents a significant opportunity for all of our employees to expand the scope of projects and customers and develop new skills, while integrating a new dynamic structure in full growth and with a taste for performance and success. "concludes **Loïc Morio, Nicolas Escalas and Filipe Dos Santos, founders of ALFUN**

According to **Ramón Planas, Necsia's CEO**, the acquisition means "obtaining the necessary impact to address our growth challenges thanks to the support of a large group of recognized prestige and leaders at European level". On the other hand, he indicates that "Necsia's talent will benefit from the great opportunities offered by one of Microsoft's partners of the year 2021".

About Devoteam

Devoteam is a leading consulting firm focused on digital strategy, tech platforms and cybersecurity. By combining creativity, tech and data insights, we empower our customers to transform their business and unlock the future.

With 25 years' experience and 8,000 employees across Europe and the Middle East, Devoteam promotes responsible tech for people and works to create better change.

About Alfun

A Microsoft Gold Partner since 2014, the Alfun team specialises in Microsoft Cloud technologies and Managed Services. Awarded "Partner of the Year France" on the SMB/mid-cap segment in 2019. Alfun has 16 skills recognized by Microsoft as well as 5 advanced specialisations. Alfun has also obtained the Azure MSP Expert label in 2021 and also a FastTrack Ready partner since 2020. Our 78 Microsoft certified consultants support 450 customers on their digital transformation projects around integration, change management, and managed services of deployed solutions.

About Necsia

Necsia is a technology consulting firm, Microsoft Gold partner, with more than 15 years of experience in the IT sector accompanying its customers on the road to improving productivity and competitiveness.

Its team of professionals specialises in high-value solutions and services focused on Digital Transformation. As technology partners of their clients they address business challenges through strategic projects based on their areas of expertise based on Microsoft 365 and Azure.

Press contacts

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