

Devoteam named 2021 Google Cloud Sales Partner of the Year for EMEA for the 3rd year in a row

Paris, June 21, 2022 — Devoteam G Cloud today announced that it has been awarded with the 2021 Google Cloud Sales Partner of the Year Award for EMEA for the third consecutive year.

With this award, Google Cloud Managed Service partner Devoteam G Cloud is recognised for the company's achievements in the Google Cloud ecosystem, helping joint customers maximise their return on investment and performance from their investments into Google Cloud technologies. Devoteam G Cloud has done so, having grown 80% in 2021, doubling its revenue and pursuing its goal of driving 1 billion euros in Google Cloud sales¹ by 2024.

In 2021, Devoteam G Cloud's team achieved 300 new certifications, totalling now 600. Over 100 consultants joined the ranks of Google Cloud experts globally with Devoteam, now consisting of 400 Google Cloud experts. Devoteam G Cloud also achieved two new specialisations: Data Analytics and Cloud Migration, plus developed new partnerships including Thales in France.

“This third recognition as 'Google Cloud Sales Partner of the Year for EMEA' recognizes our strategy of focusing on key leading partners. This acknowledgment honours our joint commitment with Google Cloud to support our customers in their digital transformation journey through assessments, implementations, training and managed services.” - **Sébastien Chevrel, Devoteam Group Managing Director**

“With more than 70 sales execs and 400 experts, we were able to triple our growth in the Google Cloud reselling business in 2021. This success is also a result of a very strong partnership with Google Cloud teams in all departments: sales, engineering, marketing, product development and operations. Devoteam G Cloud continued its expansion in 2021. We welcomed Nubalia in Spain and Portugal to enlarge our footprint in Iberia. We also expanded to Google Cloud unmanaged regions and additional territories in EMEA such the ALPS and Africa. All these milestones contributed to the growth of Devoteam G Cloud's expertise and capabilities, resulting in new assets such as our MSP Command Center, our Anthos framework called Helios, our Data Framework accelerator Flycs and 4 other internally developed products and solutions that are bringing even more value to our customers.” - **Valon Rexhepi, Devoteam G Cloud Global Director**

¹ Order entries before IFRS 15 restatement

“These annual awards recognize our partners’ exceptional commitment to helping customers start and expand upon their cloud journeys with Google Cloud capabilities and products,” said Bronwyn Hastings, VP of Global ISV Partnerships and Channels, Google Cloud. “We’re thrilled to recognize Devoteam as our Sales Partner of the Year for EMEA based on their incredible work with helping customers begin and build upon their digital transformation with Google Cloud products.”

About Devoteam

Devoteam is a leading consulting firm focused on digital strategy, platform technologies, cybersecurity and business transformation to help organisations unlock their future.

With 25 years’ experience and 9,000 employees across Europe, Middle East and Africa, Devoteam promotes responsible Tech for people.

About Devoteam G Cloud

With over 2,600 customers in 18 countries, Devoteam G Cloud is a global leader in Google Cloud technologies. Devoteam is also a Managed Services Provider and has achieved 9 Google Cloud Specialisations: Infrastructure, Data Analytics, Cloud Migration, Machine Learning, Work Transformation - Enterprise, Application Development, Training Infrastructure, Training Data, Location-Based Services.

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